



They are NOT all the same...

Botox and Wrinkle Fillers (Restylane, Perlane, Juvederm, Radiesse etc)

Value Comparison Sheet – How does our competition *REALLY* check out?

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	Dr. Aldea and Dr. Eby www.TheBeautyDoctors.com (901) 752-1412	Practice, Spa or Salon A name - _____	Practice, Spa or Salon B name - _____	Practice, Spa or Salon C name - _____
1. MY injection(s) will ALWAYS be done by: - A Board-Certified Plastic Surgeon - A TN licensed MD certified in _____ * - A Nurse injector - - Aesthetician - - OTHER injector - ?? qualifications	Columbia, Stanford, Duke, Baylor and Harvard Trained, Experienced, Board-Certified Plastic Surgeons, Dr. Aldea and Dr. Eby, PERSONALLY administer <u>EACH</u> treatment			
2. Will I have a Face to Face Consultation with THE doctor BEFORE my treatment?		Yes. Always		
3. Years of Experience injecting Botox and Wrinkle fillers	Among the Longest in Memphis			
4. When coming in for a treatment is a complete medical history taken and reviewed by a board certified physician (M.D.) before any treatments are provided?	Yes			
5. SUPERVISION OF INJECTOR(S) The Supervising Doctor will be Dr. _____ *ABMS Board Certified in - _____ check it at https://www.abms.org/WC/login.aspx	Dr. Aldea and Dr. Eby are certified and RE-certified by the American Board of Plastic Surgery*. They will personally administer <u>your</u> treatment	Dr. _____ ABMS Certified* in _____	Dr. _____ ABMS Certified* in _____	Dr. _____ ABMS Certified* in _____
- Dr. is always IN the office and ALWAYS checks ALL patients				
- Dr. is IN the facility but only come into to check “if needed” - Dr. is usually OFF premises (but in Memphis) and can come in if needed				
6. How long have you been providing these treatments?	Since 1994			
7. What numbing or anesthesia, if any, do you provide for your filler treatments to reduce discomfort?	There will be NO PAIN! Unlike Spas, Salons or elsewhere, Dr. Aldea and Dr. Eby will take the time to numb you up with a few shots.			
8. In case of a complication or unwanted side effect, what happens? WHO will treat me and WHERE?	Dr. Aldea or Dr. Eby			
9. Can I see YOUR (not manufacturer) Before and After pictures in your OFFICE?	Absolutely			

<p align="center">- Value Comparison Sheet - How does our competition check out? (continued) Page 2 of 2 pages</p>	<p align="center">Dr. Aldea and Dr. Eby www.TheBeautyDoctors.com (901) 752-1412</p>	<p align="center">Practice, Spa or Salon A name - _____</p>	<p align="center">Practice, Spa or Salon B name - _____</p>	<p align="center">Practice, Spa or Salon C name - _____</p>
10. Does ANYONE affiliated with your clinic have any sanctions against them filed with the TN State Board of Medical or Nursing Practice? http://health.state.tn.us/boards/disciplinary.htm	<p align="center">Never</p>			
11. Are your injectors your employees <u>or</u> independent contractors? Are they paid based on sales quotas or a percentage of how much product they inject?	<p align="center">Not applicable</p>			
12. Can I see the ACTUAL Botox vial used and the Filler carton box to be used on me? (to make sure it is not counterfeit)	<p align="center">Absolutely</p>			
13. <u>WHERE</u> do you OBTAIN your Botox and Fillers from? - DIRECTLY from Allergan and Medicis	To eliminate ANY chance of counterfeits or poorly handled Botox, Restylane and Juvederm, we do NOT “save” by buying from Canadian, Chinese or online sources. For your safety, we always buy directly from the manufacturers			
- Canadian pharmacy(ies)				
- Chinese sources				
- Online				
- Other sources or origins- ?				
14. COST				
- Cost per unit of Botox (subject to change)	\$12.40 / Botox unit Doctor administered	\$ / Botox unit	\$ / Botox unit	\$ / Botox unit
- Cost for 1.0 cc syringe of Restylane	Restylane - \$525 Doctor administered	Restylane- \$	Restylane- \$	Restylane- \$
- Cost for 1.0 cc syringe of Perlane	Perlane - \$550 Doctor administered	Perlane- \$	Perlane- \$	Perlane- \$
- Cost for 0.8 cc syringe of Juvederm (Ultra OR Ultra Plus)	\$550 Doctor administered	\$	\$	\$
- Cost of a syringe of Radiesse	\$695 Doctor administered	\$	\$	\$
15. ? ANY ADDITIONAL BENEFITS	All of our patients SAVE <u>EVEN MORE</u> by enrolling 1. in our Botox VIP loyalty programs which makes each subsequent treatment cheaper 2. in Allergan and Medicis Cash Rebate programs which reward you for using their products	<p align="center">?</p>	<p align="center">?</p>	<p align="center">?</p>

